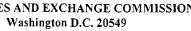
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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**ANNUAL AUDITED REPORT** FORM X-17A-5

PART III







OMB Number: 3235-0123 Expires: October 31, 2004 Estimated average burden Hours per response...12.00

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#### **FACING PAGE**

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGIN	NING January 1, 2003 AND E	NDING <u>Dece</u>	mber 31, 2003 MM/DD/YR
	A. REGISTRANT IDENTIF	FICATION	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
Kun-Lun Development Corpora	ation		
ADDRESS OF PRINCIPAL PLACE OF I	BUSINESS: (Do not use P.O. Box No.)		FIRM ID NO.
6080 Stewart Avenue			
	(No. and Street)		
Fremont	CA		94538
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER (	OF PERSON TO CONTACT IN REGA	RD TO THIS REPO	RT
Gilbert Kuo			(510) 661-0260
			(Area Code – Telephone No.)
	B. ACCOUNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNT	NTANT whose opinion is contained	in this report*	MAR 15 200
Harb, Levy & Weiland LLP		•	No.
	(Name – if individual, state, last, first, mid	ldle name)	187
The Landmark @ One Market,	6th Floor San Francisco	CA	94105
(Address) CHECK ONE:	(City)	(State)	(Zip Code)
			PROCESSE
<ul><li>☑ Certified Public Accountant</li><li>☐ Public Accountant</li></ul>			APR 02 2004
	United States or any of its possession	ns.	APR UZ 2001
	EOD OFFICIAL LISE ONL	~	THOMSON SINANCIAL
	United States or any of its possession FOR OFFICIAL USE ONL		THOMSON FINANCIAL

SEC 1410 (06-02) Potential persons who are to respond to the collection of information contained in this form are not required to respond unless this form displays a currently valid OMB control number.



Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

# OATH OR AFFIRMATION

schedules pe swear (or af	<u>uo</u> , swear (or affirm) that, to the best of my knowledge and belief the accompany financial statements and supporting rtain to the firm of <u>Kun-Lun Development Corporation</u> , as of <u>December 31, 2003</u> , are true and correct. I further firm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in classified solely as that of a customer, except as follows:
·	
	Je y Signature  President  Title
	Notary Public  Notary Public  WEN-YING CHEN  Commission # 1258104  Notary Public - California  Alameda County  My Comm. Expires Apr 21, 2004
(a) (b) (c) (d) (e) (f) (g) (h) (i) (j) (k) (m) (n)	Facing page. Statement of Financial Condition. Statement of Operations. Statement of Cash Flows. Statement of Changes in Members' Equity or Partners' or Sole Proprietor's Capital. Statement of Changes in Liabilities Subordinated to Claims of Creditors. Computation of Net Capital. Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3. Information Relating to the Possession or control Requirements Under Rule 15c3-3. A reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3. A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation. An Oath or Affirmation. A copy of the SIPC Supplemental Report. A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\* For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# KUN-LUN DEVELOPMENT CORPORATION

FINANCIAL STATEMENTS TOGETHER WITH SUPPORTING SCHEDULES AND AUDITORS' REPORT

**DECEMBER 31, 2003** 



# Independent Auditors' Report

To the Board of Directors of Kun-Lun Development Corporation

We have audited the accompanying statement of financial condition of Kun-Lun Development Corporation (the Company) as of December 31, 2003, and the related statements of operations, changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Kun-Lun Development Corporation as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, III and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

San Francisco, California February 20, 2004 except for Note 9, as to which the date is March 2, 2004 Hart, Levy + Weiland LLP

# Kun-Lun Development Corporation Statement of Financial Condition <u>December 31, 2003</u>

#### <u>Assets</u>

Cash	\$ 9,342
Deposits at clearing organization	100,591
Commissions receivable	46,247
Securities owned, at fair market value	4,669,000
Due from affiliate	895,379
Furniture and office equipment (net of accumulated	
depreciation of \$82,129)	13,944
Prepaid expenses and other assets	2,148
Total assets	\$ 5,736,651
Liabilities and Stockholder's Equity	
Liabilities:	
Accounts payable and accrued liabilities	\$ 2,324
Payable to clearing broker	1,486,159
Deferred tax liability	1,369,066
Total liabilities	2 957 540
Total habilities	2,857,549
Stockholder's equity:	
Common stock (50,000,000 shares of no par value authorized;	
12,000,000 shares issued and outstanding)	1,210,000
Retained earnings	1,669,102
Total stockholder's equity	2,879,102
Total liabilities and stockholder's equity	\$ 5,736,651

See accompanying notes to financial statements

# Kun-Lun Development Corporation Statement of Operations For the Year Ended December 31, 2003

# Revenue:

Commissions Interest and dividends	\$ 170,258 53,736
Total revenue	223,994
Principal transactions	2,319,226
Expenses:	
Management fees Employee compensation and benefits Rent Interest Other Depreciation Total expenses	497,264 96,029 59,652 27,561 61,752 13,450 755,708
Income before income tax expenses	1,787,512
Income tax expense	988,071
Net Income	\$ 799,441

# Kun-Lun Development Corporation Statement of Changes in Stockholder's Equity For the Year Ended December 31, 2003

	Common Stock	Retained Earnings	Total
Balance, December 31, 2002	\$ 1,210,000	\$ 869,661	\$ 2,079,661
Net Income	-	799,441	799,441
Balance, December 31, 2003	\$ 1,210,000	\$ 1,669,102	\$ 2,879,102

# Kun-Lun Development Corporation Statement of Cash Flows For the Year Ended December 31, 2003

# Cash Flows from Operating Activities:

Adjustments to reconcile net income to net cash used in operating activities:  Depreciation 13,450 Gain on marketable securities (2,319,226) Increase in deferred tax liability 939,942 Decrease in deposits at clearing organization 2,265 Increase in commissions receivable (26,866) Decrease in due from affiliate 519,414 Decrease in prepaid expenses and other assets 5,592 Decrease in accounts payable and accrued liabilities (169,091) Decrease in taxes payable (2,028)  Total adjustment (1,036,548) Net cash used in operating activities (237,107)  Cash Flows from Investing Activities: Purchases of marketable investment securities (252,916) Sales of marketable investment securities (252,916) Sales of marketable investment securities (252,916) Sales of marketable investing activities: Purchases of furniture and office equipment (1,457) Net cash used in investing activities  Cash Flows from Financing Activities: Increase in payable to clearing broker 245,632  Decrease in cash (7,204)  Cash, beginning of year 16,546  Cash, end of year \$9,342  Supplemental Information:  Taxes paid \$4,8131 Interest paid \$4,8131 Interest paid \$7,561	Net Income	\$ 799,441
Depreciation         13,450           Gain on marketable securities         (2,319,226)           Increase in deferred tax liability         939,942           Decrease in deposits at clearing organization         2,265           Increase in deposits at clearing organization         2,265           Increase in deposits at clearing organization         2,265           Increase in deposits at clearing organization         2,265           Decrease in due from affiliate         519,414           Decrease in prepaid expenses and other assets         5,592           Decrease in accounts payable and accrued liabilities         (169,091)           Decrease in taxes payable         (2,028)           Total adjustment         (1,036,548)           Net cash used in operating activities         (237,107)           Cash Flows from Investing Activities:         (252,916)           Sales of marketable investment securities         (252,916)           Cash Flows from Financing	Adjustments to reconcile net income to net cash	
Gain on marketable securities         (2,319,226)           Increase in deferred tax liability         939,942           Decrease in deposits at clearing organization         2,265           Increase in commissions receivable         (26,866)           Decrease in due from affiliate         519,414           Decrease in prepaid expenses and other assets         5,592           Decrease in accounts payable and accrued liabilities         (169,091)           Decrease in taxes payable         (2,028)           Total adjustment         (1,036,548)           Net cash used in operating activities         (237,107)           Cash Flows from Investing Activities:         (252,916)           Sales of marketable investment securities         (252,916)           Sales of marketable investment securities         (252,916)           Sales of marketable investment securities         (252,916)           Net cash used in investing activities         (1,457)           Net cash used in investing activities:         (1,457)           Net cash used in investing activities:         (15,729)           Cash Flows from Financing Activities:         (15,729)           Cash, beginning of year         245,632           Decrease in cash         (7,204)           Cash, end of year         9,342	used in operating activities:	
Increase in deferred tax liability Decrease in deposits at clearing organization 2,265 Increase in commissions receivable Decrease in due from affiliate Decrease in prepaid expenses and other assets Decrease in accounts payable and accrued liabilities Decrease in taxes payable Total adjustment Net cash used in operating activities Purchases of marketable investment securities Purchases of marketable investment securities Sales of marketable investment securities Purchases of furniture and office equipment Net cash used in investing activities: Increase in payable to clearing broker  Cash, beginning of year  Cash, beginning of year  Supplemental Information: Taxes paid  2,265 (26,866) 2,265 (26,866) Decrease in denoministic activities (16,091) (1,036,548) (2,028) (237,107) (237,107) (237,107) (237,107) (237,107) (237,107) (237,107) (237,107) (237,107) (245,916) (252,916) (25	Depreciation	13,450
Decrease in deposits at clearing organization  Increase in commissions receivable  Decrease in due from affiliate  Decrease in due from affiliate  Decrease in prepaid expenses and other assets  Decrease in accounts payable and accrued liabilities  Decrease in taxes payable  Total adjustment  (1,036,548)  Net cash used in operating activities  Purchases of marketable investment securities  Purchases of marketable investment securities  Sales of marketable investment securities  Purchases of furniture and office equipment  Net cash used in investing activities  (1,457)  Net cash used in investing activities  Cash Flows from Financing Activities:  Increase in payable to clearing broker  Decrease in cash  Cash, beginning of year  Cash, end of year  Supplemental Information:  Taxes paid  \$48,131	Gain on marketable securities	(2,319,226)
Increase in commissions receivable Decrease in due from affiliate Decrease in prepaid expenses and other assets Decrease in accounts payable and accrued liabilities Decrease in taxes payable Decrease in taxes payable Total adjustment (1,036,548) Net cash used in operating activities Purchases of marketable investment securities Purchases of marketable investment securities Sales of marketable investment securities Purchases of furniture and office equipment Net cash used in investing activities:  Increase in payable to clearing broker  Decrease in cash Cash, beginning of year  Cash, end of year  Supplemental Information:  Taxes paid  (20,886) 519,414  City,414  Decrease in due from affiliate 519,414  (16,9091) (16,9091) (16,9091) (10,36,548)  (237,107)  Cash Flows from Investing activities (252,916) (238,644) (245,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (252,916) (245,632) (252,916) (252,	Increase in deferred tax liability	939,942
Decrease in due from affiliate  Decrease in prepaid expenses and other assets  Decrease in accounts payable and accrued liabilities  Decrease in taxes payable  Total adjustment  Net cash used in operating activities:  Purchases of marketable investment securities  Purchases of marketable investment securities  Sales of marketable investment securities  Purchases of furniture and office equipment  Net cash used in investing activities:  (252,916)  Sales of marketable investment securities  Purchases of furniture and office equipment  (1,457)  Net cash used in investing activities:  Increase in payable to clearing broker  Decrease in cash  (7,204)  Cash, beginning of year  16,546  Cash, end of year  Supplemental Information:  Taxes paid  \$48,131	Decrease in deposits at clearing organization	2,265
Decrease in prepaid expenses and other assets Decrease in accounts payable and accrued liabilities (169,091) Decrease in taxes payable  Total adjustment (1,036,548)  Net cash used in operating activities Purchases of marketable investment securities Sales of marketable investment securities Purchases of furniture and office equipment Purchases of furniture and office equipment (1,457) Net cash used in investing activities: Increase in payable to clearing broker  Decrease in cash Cash, beginning of year  Taxes paid  5,592 (169,091) (1,036,548) (237,107) (237,107) (252,916) (252,91	Increase in commissions receivable	(26,866)
Decrease in accounts payable and accrued liabilities (169,091) Decrease in taxes payable (2,028)  Total adjustment (1,036,548)  Net cash used in operating activities (237,107)  Cash Flows from Investing Activities: Purchases of marketable investment securities (252,916) Sales of marketable investment securities (252,916) Sales of marketable investment securities (238,644) Purchases of furniture and office equipment (1,457)  Net cash used in investing activities: Increase in payable to clearing broker (245,632)  Decrease in cash (7,204)  Cash, beginning of year (16,546)  Cash, end of year (9,342)  Supplemental Information:  Taxes paid (3,8131)	Decrease in due from affiliate	519,414
Decrease in taxes payable  Total adjustment  (1,036,548)  Net cash used in operating activities  Purchases of marketable investment securities Purchases of marketable investment securities Sales of marketable investment securities Purchases of furniture and office equipment (1,457)  Net cash used in investing activities  (252,916) Sales of marketable investment securities (252,916) Sales of marketable investment securities (1,457)  Net cash used in investing activities Increase in payable to clearing broker  Decrease in cash (7,204) Cash, beginning of year 16,546 Cash, end of year  Supplemental Information:  Taxes paid  \$48,131	Decrease in prepaid expenses and other assets	5,592
Total adjustment (1,036,548)  Net cash used in operating activities (237,107)  Cash Flows from Investing Activities: Purchases of marketable investment securities (252,916) Sales of marketable investment securities (238,644) Purchases of furniture and office equipment (1,457)  Net cash used in investing activities (15,729)  Cash Flows from Financing Activities: Increase in payable to clearing broker (245,632)  Decrease in cash (7,204)  Cash, beginning of year (16,546)  Cash, end of year (16,546)  Supplemental Information:  Taxes paid (348,131)	Decrease in accounts payable and accrued liabilities	(169,091)
Net cash used in operating activities (237,107)  Cash Flows from Investing Activities:  Purchases of marketable investment securities (252,916) Sales of marketable investment securities (238,644) Purchases of furniture and office equipment (1,457)  Net cash used in investing activities (15,729)  Cash Flows from Financing Activities: Increase in payable to clearing broker (245,632)  Decrease in cash (7,204)  Cash, beginning of year (16,546)  Cash, end of year (9,342)  Supplemental Information:  Taxes paid (48,131)	Decrease in taxes payable	(2,028)
Cash Flows from Investing Activities:  Purchases of marketable investment securities Sales of marketable investment securities 238,644 Purchases of furniture and office equipment (1,457) Net cash used in investing activities (15,729)  Cash Flows from Financing Activities: Increase in payable to clearing broker  Decrease in cash (7,204)  Cash, beginning of year 16,546  Cash, end of year \$9,342  Supplemental Information:  Taxes paid  \$48,131	Total adjustment	(1,036,548)
Purchases of marketable investment securities Sales of marketable investment securities 238,644 Purchases of furniture and office equipment (1,457)  Net cash used in investing activities (15,729)  Cash Flows from Financing Activities: Increase in payable to clearing broker  Decrease in cash (7,204)  Cash, beginning of year 16,546  Cash, end of year  Supplemental Information:  Taxes paid  \$48,131	Net cash used in operating activities	(237,107)
Sales of marketable investment securities Purchases of furniture and office equipment  Net cash used in investing activities  Cash Flows from Financing Activities: Increase in payable to clearing broker  Decrease in cash  Cash, beginning of year  Cash, end of year  Supplemental Information:  Taxes paid  238,644 (1,457)  245,632  245,632  245,632  245,632  245,632  245,632  348,131	Cash Flows from Investing Activities:	
Purchases of furniture and office equipment  Net cash used in investing activities  Cash Flows from Financing Activities: Increase in payable to clearing broker  Decrease in cash  Cash, beginning of year  Cash, end of year  Supplemental Information:  Taxes paid  (1,457)  (15,729)  245,632  (7,204)  (7,204)  (8,9,342)  Supplemental Information:  Taxes paid	Purchases of marketable investment securities	(252,916)
Net cash used in investing activities (15,729)  Cash Flows from Financing Activities: Increase in payable to clearing broker 245,632  Decrease in cash (7,204)  Cash, beginning of year 16,546  Cash, end of year \$ 9,342  Supplemental Information:  Taxes paid \$ 48,131	Sales of marketable investment securities	238,644
Cash Flows from Financing Activities: Increase in payable to clearing broker  Decrease in cash  Cash, beginning of year  Cash, end of year  Supplemental Information:  Taxes paid  Cash Flows from Financing Activities:  245,632  (7,204)  (7,204)  (8,546)  \$ 9,342	Purchases of furniture and office equipment	(1,457)
Increase in payable to clearing broker  Decrease in cash  (7,204)  Cash, beginning of year  Cash, end of year  Supplemental Information:  Taxes paid  245,632  (7,204)  16,546  \$ 9,342	Net cash used in investing activities	(15,729)
Decrease in cash  Cash, beginning of year  Cash, end of year  Supplemental Information:  Taxes paid  (7,204)  16,546  \$ 9,342  \$ 48,131	Cash Flows from Financing Activities:	
Cash, beginning of year 16,546 Cash, end of year \$ 9,342 Supplemental Information: Taxes paid \$ 48,131	Increase in payable to clearing broker	245,632
Cash, end of year \$\frac{\\$ 9,342}{\}\$  Supplemental Information:  Taxes paid \$\frac{48,131}{\}\$	Decrease in cash	(7,204)
Supplemental Information:  Taxes paid \$ 48,131	Cash, beginning of year	16,546
Taxes paid \$ 48,131	Cash, end of year	\$ 9,342
1	Supplemental Information:	
Interest paid 27,561	Taxes paid	\$ 48,131
	Interest paid	27,561

See accompanying notes to financial statements

# Kun-Lun Development Corporation Notes to Financial Statements <u>December 31, 2003</u>

# 1. Nature of Business and Summary of Significant Accounting Policies

#### **Business**

Kun-Lun Development Corporation (the Company) was incorporated in the State of California on August 17, 1995. The Company is registered with the Securities and Exchange Commission as a fully disclosed broker/dealer and is a member of the National Association of Securities Dealers. Securities transactions are cleared through Bear, Stearns and Co., Inc. on a fully disclosed basis.

The Company is a wholly-owned subsidiary of KLD Holdings Company LLC (Holdings).

#### Cash

Cash consists of demand deposits with commercial banks which at times may exceed insurance limits. The Company has not experienced any losses in such accounts. The Company believes it is not exposed to any significant credit risk on these cash balances.

# Furniture and Office Equipment

Furniture and office equipment are recorded at cost net of accumulated depreciation. Depreciation is computed under the straight-line method using estimated useful lives of 5 to 7 years.

#### Securities Owned

Securities owned are valued at market value. The resulting difference between cost and market value is included in the Company's income (loss).

#### Revenue Recognition

Commission revenue and related expenses arising from security transactions are recorded on a settlement date basis. Revenue and expenses recognized on a settlement date basis are not materially different from a trade date basis.

#### Income Taxes

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes are recognized for differences between the basis of assets and liabilities for financial statements and income tax purposes. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.

# Kun-Lun Development Corporation Notes to Financial Statements December 31, 2003

# 1. Nature of Business and Summary of Significant Accounting Policies (continued)

#### Use of Estimates

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States of America requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues, and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### 2. Financial Instruments with Off-Balance-Sheet Credit Risk

As a securities broker, the Company executes transactions with and on the behalf of customers. The Company introduces these transactions for clearance to a clearing firm on a fully disclosed basis.

In the normal course of business, the Company's customer activities involve the execution of securities transactions and settlement by its clearing broker. The agreement between the Company and its clearing broker provides that while the Company is obligated to assume any exposure related to nonperformance by its customers, these activities may expose the Company to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations. In the event the customer fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at the prevailing market price in order to fulfill the customer's obligation. The Company seeks to control off-balance-sheet credit risk by monitoring its customer transactions and reviewing information it receives from its clearing broker on a daily basis.

#### 3. Related Party Transactions

Due from affiliate at December 31, 2003 of \$895,379 is comprised of a note receivable from Holdings of \$856,762 and related accrued interest of \$38,617. The note is payable on demand and carries interest at a fixed rate of 2.75%.

During 2003, the Company paid management fees of \$497,264 to Holdings for consulting services.

A significant percentage of commission revenues are earned on securities transactions executed on behalf of the Company or Holdings. Management has not determined the amount earned from these transactions included in revenue.

# Kun-Lun Development Corporation Notes to Financial Statements <u>December 31, 2003</u>

# 3. <u>Related Party Transactions</u> (continued)

The Company carries out operations from office premises provided by the Company's shareholder.

#### 4. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rules (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2003, the Company had net capital of \$1,098,820, which was \$998,820 in excess of its required net capital of \$100,000. The Company's aggregate indebtedness to net capital ratio was .21 to 1.

#### 5. Income Taxes

Deferred tax liabilities relate primarily to the recognition of unrealized market gains and losses of securities held for investment for financial statement purposes versus recognition of gains and losses when investments are sold for tax purposes and for the difference between book and tax depreciation methods. Deferred tax assets were not significant at December 31, 2003.

Net deferred tax liabilities at December 31, 2003 consist of the following:

Deferred tax liabilities

 Federal
 \$ 1,086,562

 State
 282,504 

 Total
 \$1,369,066 

# Kun-Lun Development Corporation Notes to Financial Statements <u>December 31, 2003</u>

# 5. <u>Income Taxes</u> (continued)

The components of income taxes for the year ended December 31, 2003 are as follows:

\$ 40,043		•
8,088		
<del>-</del>	\$	48,131
745,986		
193,954		
		939,940
	<u>\$</u>	988,071
	<u>8,088</u> 745,986	8,088 \$

# 6. <u>Deposits Held at Clearing Organization</u>

Under the Company's clearing agreement, a good faith deposit of \$100,000 is required to be held at Bear, Stearns and Co., Inc. As of December 31, 2003, the Company had \$100,591 on deposit with Bear, Stearns and Co., Inc.

#### 7. Payable to Clearing Broker

The payable to clearing broker of \$1,486,159 is for margin loans collateralized by securities owned at market value. The interest rate charged by the clearing broker on this loan is the Federal Funds rate plus 0.75%.

#### 8. Risk Concentration

At December 31, 2003, the Company's investment in equity securities owned at market value of \$4,669,000 consisted entirely of 145,000 shares of Intel Corporation common stock.

# Kun-Lun Development Corporation Notes to Financial Statements December 31, 2003

# 9. <u>Contingencies</u>

On February 26, 2002, the Company requested a 30 day extension from the NASD to file its annual audit report. However, the NASD claims that the extension request was not filed according to NASD rules and accordingly no extension was granted. Management is pursuing the matter with NASD officials. The accompanying financial statements do not include any adjustments related to this matter.

SUPPLEMENTARY INFORMATION

# FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER: Kun-Lun Development Corporation		as of	Dec	cember 31, 2	
. Total ownership equity from Statement of Financial Condition	·····		\$	2,879,102	3480
. Deduct ownership equity not allowable for Net Capital		,		()	3490
. Total ownership equity qualified for Net Capital				2,879,102	3500
. Add:					
A. Liabilities subordinated to claims of general creditors allowable in computat	ion of net capita	L		•	3520
B. Other (deductions) or allowable credits (List)				-	3525
Total capital and allowable subordinated liabilities			\$	2,879,102	3530
Deductions and/or charges:     A. Total non-allowable assets from Statement of Financial Condition (Notes			7		
B and C)	\$ 911,770	3540	-		
B. Secured demand note delinquency      C. Commodity futures contracts and spot commodities – proprietary capital	\$	3590	-		
	\$	3600			
D. Other deductions and/or charges	\$	3610		(911,770)	3620
. Other additions and/or allowable credits (List)	adj haircut for	tax provision		546,631	3630
Net capital before haircuts on securities positions	• • • • • • • • • • • • • • • • • • • •		\$	2,513,963	3640
Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f):			¬		
A. Contractual securities commitments	\$	3660	_		
B. Subordinated securities borrowings	\$	3670	_		
C. Trading and investment securities:			7		
Exempted Securities	\$	3735	-		
2. Debt securities	\$	3733	4		
3. Options	\$	3730	4		
4. Other securities	\$ 727,103	3734	4		
D. Undue Concentration	\$ 688,040	3650	-		
E. Other (List)		3736		(1,415,143)	3740
0. Net Capital			\$_	1,098,820	3750
Sa: Non-allowable assets				OI	MIT PENN
Due from affiliate Furniture and office equipment Prepaid expenses and other Petty cash			\$	895,379 13,944 2,148 299	

#### FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER: Kun-Lun Development Corporation as of December 31, 2003

#### COMPUTATION OF NET CAPITAL REQUIREMENT

#### Part A

11. Minimum net capital required (6 2/3% of line 19)	\$	154	3756
12. Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note (A)	\$	100,000	3758
13. Net capital requirement (greater of line 11 or 12)	_\$_	100,000	3760
14. Excess net capital (line 10 less 13).	_\$	998,820	3770
15. Excess net capital at 1000% (line 10 less 10% of line 19)	\$	1,098,588	3780

#### COMPUTATION OF AGGREGATE INDEBTEDNESS

16. Total	A.I. liabilities from Statement of Financial Condition			_\$	2,324	3790
17. Add:				٦		
A.	Drafts for immediate credit	\$ -	3800			
В.	Market value of securities borrowed for which no equivalent value is paid or credited	\$ -	3810			
C.	Other unrecorded amounts (List)	\$	3820	\$		3830
19. Tota	I Aggregate indebtedness			\$	2,324	3840
20. Perc	entage of aggregate indebtedness to net capital (line 19/line 10)		, , , , , , , , , , , , , , , , , , ,	***	.21%	3850
21. Perc	entage of debt to debt-equity total computed in accordance with Rule 15	c3-1(d)			<del>-</del>	3860

#### COMPUTATION OF ALTERNATE NET CAPITAL REQUIREMENT

#### Part B

22.	2% of combined aggregate debit items as shown in Formula for Reserve Requirement pursuant to Rule 15c3-3 prepared as of the date of the net capital computation including both brokers of dealers and consolidated subsidiaries debits	\$ 3970
23.	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement or subsidiaries computed in accordance with Note (A)	\$ 3880
24.	Net capital requirement (greater of line 22 or 23)	\$ 3760
	Excess capital (line 10 or 24)  Net capital excess of the greater of:	\$ 3910
20.	A. 5% of combined aggregate debit items or \$120,000	\$ 3920

#### NOTES:

- (A) The minimum net capital requirement should be computed by adding the minimum dollar net capital requirement of the reporting broker dealer and, for each subsidiary to be consolidated, the greater of:
  - 1. Minimum dollar net capital requirement, or
  - 2. 6 2/3% of aggregated indebtedness or 4% of aggregate debits if alternative method is used.
- (B) Do not deduct the value of securities borrowed under subordination agreements or secured demand note covered by subordination agreements not in satisfactory form and the market values of memberships in exchanges contributed for use of company (contra to item 1740) and partners' securities which were included in non-allowable assets.
- (C) For reports filed pursuant to paragraph (d) of Rule 17a-5, respondent should provide a list of material non-allowable assets.

# Kun-Lun Development Corporation Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3 <u>December 31, 2003</u>

The Company claims an exemption under Rule 15c3-3(k)(2)(ii) and therefore is not subject to the reserve requirements of Rule 15c3-3.

# Kun-Lun Development Corporation Information Relating to the Possession or Control Requirements Under 15c3-3 <u>December 31, 2003</u>

The Company claims an exemption under Rule 15c3-3(k)(2)(ii) and therefore is not subject to the possession and control provision of Rule 15c3-3.

# Kun-Lun Development Corporation Reconciliations Pursuant To Rules 15c3-1 and 15c3-3 December 31, 2003

# 1. Reconciliation of Computation of Net Capital to Respondent's Computation

The reconciliation between the computation per Schedule I and the respondent's computation is as follows:

	Net <u>Capital</u>	Aggregate <u>Indebtedness</u>	Percentage
Computation per respondent	\$1,098,820	\$ 2,324	.42%
Computation per Schedule I	1,098,820	2,324	.21%
Differences	<u>\$</u>	<u>\$</u>	

# 2. Reconciliation of Computation of Reserve Requirements to Respondent's Computations

The Company claims an exemption under Rule 15c3-3(k)(2)(ii) and therefore is not subject to the reserve requirements of Rule 15c3-3.



To the Board of Directors of

Kun-Lun Development Corporation

In planning and performing our audit of the financial statements and supplemental schedules of Kun-Lun Development Corporation for the year ended December 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2003 to meet the SEC's objectives.

This report is intended solely for the information and the use of the Board of Directors, management, the SEC, and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Harb, Ley + Weiland LLP

San Francisco, California February 20, 2004 except for Note 9, as to which the date is March 2, 2004